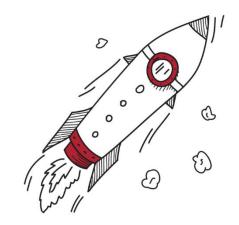


## Aluflexpack Innovation challenge #3



#### Welcome to Day 2!

11 September 2024

"We become the most integrated success maker for a lasting packaging experience!"



# Recap

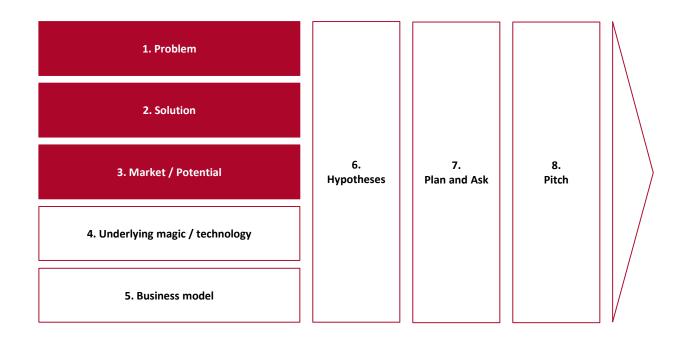
### We discussed the innovation process...



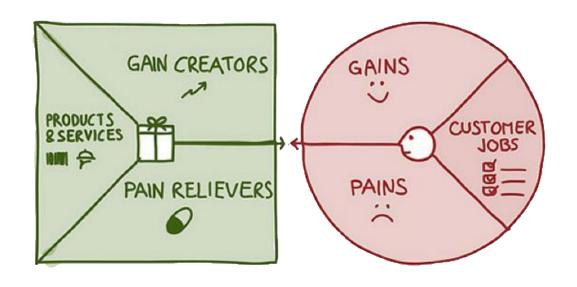
SEARCH versus EXECUTION

### ... started maturing our ideas



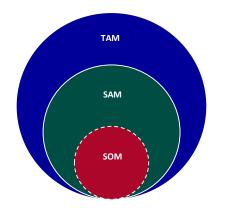


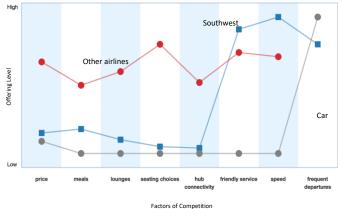
#### ...mapped our value propositions



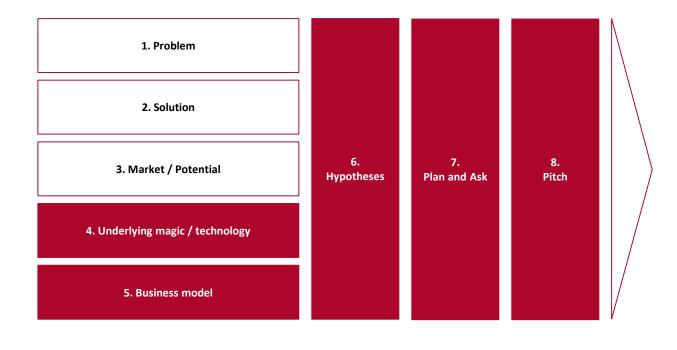
#### ...assessed the market











## Bootcamp Agenda



	Tuesday (10 Sep)	Wednesday (11 Sep)	Thursday (12 Sep)
АМ	Welcome & Introductions	3: Underlying magic / technology (training and team work)	7: Pitch preparations cont'd (team work)
	Team exercise	4: Business Model (training and team work)	Dragon's Den (teams pitching)
	1: Value Proposition – the target customer (training and team work)		
LUNCH			
	1: Value Proposition – the solution (training and team work)	5: Hypothesis mapping (training and team work)	Capturing learnings + Next steps (Plenum)
PM	2: Positioning & Potential (training and team work)	6: The Plan & Ask (training and team work)	
		7: Pitch preparations (training)	End at 2pm
DINNER			
	Social event	7: Pitch preparations cont'd (team work)	